

YOUR LUBE SHOP  
Statistics Report  
For the ending date of 09/04/2003

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	TODAY			WEEK TO DATE			MONTH TO DATE			MONTHLY PROJECTION			LAST MONTH		
	#	%	\$	#	%	\$	#	%	\$	#	%	\$	#	%	\$
NET SALES	27		749.29	263		7,699.88	192		5,487.58	1248		35,669.27	1064		31,044.29
REPEAT BUSINESS	18	66.6	513.18	139	52.8	3,963.96	100	52.0	2,820.92	650	52.0	18,335.98	564	53.0	16,334.07
STORE TICKET/SALES	24	88.8	663.63	258	98.0	7,568.28	187	97.3	5,355.98	1215	97.3	34,813.87	1039	97.6	30,292.40
GIFT CERTIFICATES SAL	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
FULL SERVICE OIL CHAN	24	88.8	598.80	230	87.4	5,768.50	166	86.4	4,171.70	1079	86.4	27,116.05	905	85.0	22,729.75
TRANSMISSION SERVICE	0	0.0	0.00	11	4.1	559.45	10	5.2	499.50	65	5.2	3,246.75	27	2.5	1,329.65
MANUAL TRANSMISSION S	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
TRANSFER CASE SERVICE	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
REAR DIFFERENTIAL SVC	1	3.7	15.95	1	0.3	15.95	1	0.5	15.95	6	0.4	103.67	1	3.7	15.95
FRONT DIFFERENTIAL SV	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
DIFFERENTIAL SERVICE	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
RADIATOR SERVICES	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
AIR CONDITIONING SERV	0	0.0	0.00	6	2.2	113.70	4	2.0	75.80	26	2.0	492.70	24	2.2	454.80
FUEL INJECTOR CLEANER	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
LABOR	1	3.7	38.00	4	1.5	63.00	2	1.0	42.00	13	1.0	273.00	23	2.1	370.12
LUBE/OIL/FILTER ONLY	0	0.0	0.00	20	7.6	399.00	14	7.2	279.30	91	7.2	1,815.45	113	10.6	2,254.35
LUBE ONLY	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	2	0.1	14.00
MISCELLANEOUS CHARGES	5	18.5	10.99	23	8.7	80.03	15	7.8	59.03	97	7.7	383.69	66	6.2	357.67
AIR FILTERS	6	22.2	54.70	56	21.2	563.24	38	19.7	353.10	247	19.7	2,295.15	167	15.6	1,820.06
BREATHER FILTERS	0	0.0	0.00	1	0.3	4.95	0	0.0	0.00	0	0.0	0.00	7	0.6	29.65
PCV VALVES	0	0.0	0.00	2	0.7	14.90	0	0.0	0.00	0	0.0	0.00	8	0.7	59.60
WIPER BLADES	0	0.0	0.00	2	0.7	31.80	0	0.0	0.00	0	0.0	0.00	10	0.9	155.05
ADDITIVES	0	0.0	0.00	2	0.7	32.90	1	0.5	7.95	6	0.4	51.67	6	0.5	75.80
OIL PAN PLUGS	1	3.7	3.98	8	3.0	29.90	3	1.5	13.95	19	1.5	90.67	29	2.7	80.69
PLUG WASHERS	2	7.4	0.75	14	5.3	3.75	9	4.6	2.50	58	4.6	16.25	54	5.0	14.75
AIR CONDITIONING PART	1	3.7	5	5	1.9	128.38	3	1.5	76.55	19	1.5	497.57	26	2.4	586.88
LUBE FITTINGS	0	0.0	0	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
LIGHT BULBS	0	0.0	0	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	6	0.5	39.98
TIRE STEMS	0	0.0	0	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	9	0.8	15.80
FUSE	0	0.0	0	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00	0	0.0	0.00
MOTOR OIL	1	3.7	31	31	11.7	44.62	23	11.9	33.00	149	11.9	214.50	92	8.6	213.87
TRAFFIC 7AM-8AM	1	3.7	3	3	1.1	79.80	3	1.5	79.80	19	1.5	518.70	9	0.8	256.52
TRAFFIC 8AM-9AM	5	18.5	28	28	10.6	902.22	21	10.9	566.97	136	10.8	3,685.30	84	7.8	2,446.68
TRAFFIC 9AM-10AM	4	14.8	35	35	13.3	1058.46	29	15.1	885.02	188	15.0	5,752.63	131	12.3	4,167.24
TRAFFIC 10AM-11AM	6	22.2	37	37	14.0	1095.19	28	14.5	852.12	182	14.5	5,538.78	124	11.6	3,373.87
TRAFFIC 11AM-12NOON	1	3.7	29	29	11.0	811.73	20	10.4	511.90	130	10.4	3,327.35	137	12.8	3,979.07
TRAFFIC 12NOON-1PM	2	7.4	26	26	9.8	692.23	18	9.3	482.20	117	9.3	3,134.30	125	11.7	3,588.95
TRAFFIC 1PM-2PM	2	7.4	28	28	10.6	903.50	20	10.4	623.35	130	10.4	4,051.77	113	10.6	3,375.85
TRAFFIC 2PM-3PM	4	14.8	27	27	10.2	842.58	20	10.4	617.40	130	10.4	4,013.10	109	10.2	3,207.94
TRAFFIC 3PM-4PM	0	0.0	22	22	8.3	593.23	12	6.2	315.78	78	6.2	2,052.57	95	8.9	2,795.20
TRAFFIC 4PM-5PM	0	0.0	18	18	6.8	503.19	12	6.2	360.24	78	6.2	2,341.56	79	7.4	2,276.37
TRAFFIC 5PM-6PM	2	7.4	9	9	3.4	184.85	8	4.1	159.90	52	4.1	1,039.35	55	5.1	1,451.20
TRAFFIC 6PM-7PM	0	0.0	1	1	0.3	32.90	1	0.5	32.90	6	0.4	213.85	3	0.2	125.40